

Annual Report 2016



Ven. Sokrath Hour Executive Director

Dear all.

The recent report of the Cambodian ministry of planning showed, that the highest poverty rate is still among families with little or no education, and most of them live in rural areas. This confirms how important it is to invest in human capital to fight against poverty in the country.

My vision for Green Umbrella (GU) is, to develop children in rural areas through education from kindergarten to primary school in order to end the cycle of poverty of the next generation.

2016 we made a step forward by increasing the number of students in our Karuna Kumar School from 60 to 82. We created a new grade 4 class which is mainly taught in the key subjects English and Science.

As Green Umbrella director, I would like to express my deepest thanks to all our kind friends, sponsors and donors in Cambodia and all over the world, who have supported our projects.

A special thanks is going to all Green Umbrella staff who are highly committed and implement our projects.

May happiness, prosperity and peace happen to you.



Niwath Bou Secretary of Board of Directors

Dear all,

As secretary of Green Umbrella's Board of Directors, I am enthusiastic to read about all activities done through the year 2016.

The Board is pleased to see how the organization and its projects are growing day by day. I am personally following the progress of Green Umbrella for over four years now and I am very impressed how its strategy and programs have developed and become more professional during that time.



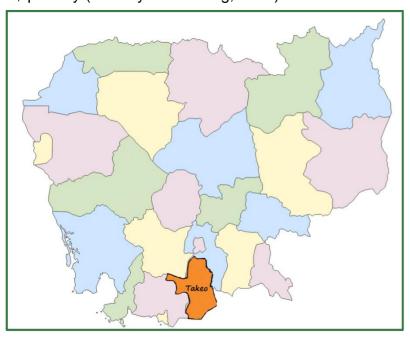
Seeing the smile on the faces of the children in Karuna Kumar School and the commitment and high dedication of all staff, confirms to me that it was right to fight against all obstacles we were facing so far. We have set ourselves ambitious targets for the next years, but are confident to find solutions for all of them – having the support of our precious partners and donors.

The Board is looking forward to work closely together with the Executive Director and his management team in 2017 and is offering all our knowledge, ideas and hearts to prepare a better future for the children in the communities.

Organization

Our location

Green Umbrella is working in two communes in Bati district of Takeo province. Out of around 4.500 families in these communes, the Cambodian government recognizes 35% "poor" families. This means, that one person has to live with less than 1\$ per day (Ministry of Planning, 2013).



Our vision

Our vision for Green Umbrella is to develop children in rural areas through education from kindergarten to primary school in order to end the cycle of poverty of the next generation.

Our values

Green Umbrella works to educate and increase the prosperity of people with peaceful respect to the three values of Buddhist teaching.

Sacca: Being honest, accountable and transparent

in all the work we do

Khati: Showing great patience when working to

improve education with the community

Kattanu: Showing gratitude for teachers, parents and

respecting the environment that we live in



Our projects

EDUCATION

Karuna Kumar School (KKS)

Primary school from Kindergarten to Grade 4

Green Umbrella's English School

English school for primary, middle and high school students

Green Umbrella Soccer Project

Foundation of 2 Green Umbrella soccer teams

SOCIAL ENTERPRISE

Sewing Center

Local production of small gifts like bags, dolls etc.

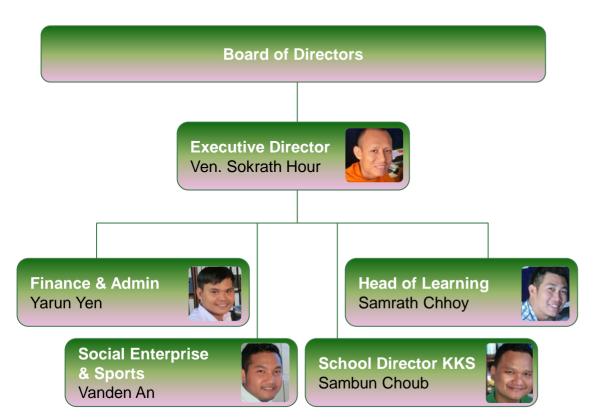
Khmer Women's Handicraft Project

Environmental friendly bamboo straws and dragonflies

Organization

In 2016 our Board of Directors was increased to 11 members:

Margot Marks Australia Teacher Niwath Bou Administrative Officer/ Accountant Cambodia Samuth Peou Cambodia Divisional Manager Finance Camilla Minge Norway Sales & Service Saoly Pok **Education and Human Services** Cambodia Sokrath Hour Cambodia **Executive Director Green Umbrella** USA David Lowe Bureau Chief Chhunny Noem Founder & CFO Cambodia Soksan Tem Cambodia General Manager Chenghong Tang Cambodia Hotel Manager Cambodia **Quality Control Supervisor** Borasv Hun



Our Green Umbrella Team



In 2016, 2 new members of the Management Team arrived:

Vanden An

Vanden is 27 years old. He comes from the village Tonle Bati, which is only 5 kilometers away from our KKS location. He studied TESOL in Phnom Penh, which stands for Teaching English to Speakers of Other Languages. After that, he worked in a wine company in the sales department. He joined our Green Umbrella team in September 2016 and is now responsible for our social enterprise projects and our new established soccer team.

Yarun Yen

Yarun is 29 years old. He was born in the province Kampong Cham, but moved to Phnom Penh in 2009 to obtain a bachelor degree in Finance & Banking and gain first working experience. After having worked as credit officer and branch manager for a leasing company, he decided to join Green Umbrella in September and supports now the management team to professionalize all processes related to Finance.

Education

Karuna Kumar School

Project Staff

Head of Learning Samrath Chhoy School Director Sambun Choub 7 teachers 4 support staff (cooks, cleaner, guard)

Budget received

67,336.71 \$

Main donors

Clifford Change UWCSEA East Grade 3 Private donors

Beneficiaries

11 villages in the community17 students in Kindergarten50 students in Grade 1 – Grade 316 students in Grade 4



ACTIVITIES

Karuna Kumar School (KKS) is located in the community Putsor and provides education to students coming out of poor families from Kindergarten to Grade 3 based on the public school curriculum. The subjects include Physical Education, Science, Library, Art and English. Every weekday from 7 a.m. to 4 p.m. the students attend classes with lots of hands-on activities such as word and picture games, cleaning lessons and DVD programs.

In November 2016, we established a new grade 4 class. The KKS pupils study in the morning science topics based on project work, which includes experiments, usage of iPads and English language.

In the afternoon, they take lessons in Khmer, Math, Science and Social Studies in the public primary school.

In order to improve the reading skills of all our students, our KKS library established a new borrowing system this year. Lots of our kids borrow now our books to practice reading at home with their families.

Also our KKS teachers worked regularly on developing their teaching skills. Twice a month they attended professional development sessions this year, where they learned about classroom management, teaching techniques as well as team building.

Besides our professional skills, we also work continuously to optimize our KKS infrastructure. Our kitchen expanded this year and a new fence was built to provide safety for our kids and prevent local pets from entering the area.

The KKS team is very proud of our achievements we reached so far.

Unfortunately, our resources in terms of space and budget are still limited, so that we can't provide this quality education to more talented children of poor families in the community.

Education

Green Umbrella's English School

Project Staff

GU's English School Putsor
School Director Samrath Chhoy
Receptionist Kimhong Nhel
9 Teachers
GU's English School Krang Knung
School Director Sambun Choub
Receptionist Vicheka Kon
5 Teachers

Budget received
Sustainable
(6,000 \$ paid by school fees)

Main donors

Financed by school fees paid by students

Beneficiaries

GU's English School Putsor
9 villages in the community
250 students
GU's English School Krang Knung
2 villages in the community
102 students



ACTIVITIES

Green Umbrella's English School operates in the two communities Putsor and Krang Knung. Over 350 students from primary, secondary and high school divided into 10 levels are attending English classes every evening from Monday to Friday to improve their reading, writing, listening and speaking skills in English.

In Krang Knung there are also computer classes offered on the weekend.

Green Umbrella's English School is a sustainable project, which is financed by school fees paid by the students. The range of the fee is between 2 \$ to 5 \$ per month.

Some teachers from KKS work for the project and also high school students are trained to teach English. The benefit for the high school students is that they receive a professional development and 70% from their students' payment per month, which they use to support their own high school and future university education.

The teachers are also encouraged to challenge themselves by experimenting with different methods of teaching and writing well-prepared lesson plans. By doing this work, their skills in lesson planning, classroom and time management as well as communication are continuously improving.

Due to the fact, that the school is only financed by school fees and some students can't pay the fees regularly, the budget for rooms, equipment, teachers' salaries and trainings is unfortunately quite limited.

Education

Green Umbrella Soccer Project

Project Staff

Project Officer Vanden An 2 Senior Coaches

Budget received

7,175.00 \$

Main donors

Private donor

Beneficiaries

26 students from KKS 10 students from GU's English school 11 middle/high school students



ACTIVITIES

In July 2016, we started our Green Umbrella Soccer Project. Our aim is to increase the health and physical education of our students. Besides this, playing soccer will support them in gaining self-confidence and establishing important life skills such as teamwork, leadership and discipline.



Three times a week, our 36 students have training lessons on our KKS soccer field of two hours each. We have founded one boys and one girls team, who are named "Dragonflies" and who are participating in the tournaments of ISF league. Already in our first match, our boys team reached an incredible result of 14-4.

Thanks to private donors, we could provide to our small soccer stars uniforms, boots, socks and soccer equipment such as balls, cones and shin guards. They are trained by 2 professional senior coaches of our community, who receive a monthly salary for their work.

Our 11 assistant coaches are middle and high school students from our communities. They receive free soccer and leadership training from us and can attend our evening courses at Green Umbrella's English School without any charge.



Support of KKS students' families



Sokheng (12 years old) is one of our best grade 4 students. She is very intelligent, has a good understanding of the English language and already takes care of her family's needs in a very responsible way. She has 3 siblings in the age between 3 and 7. In 2013, her mother Bunly Ngoun (30 years old) and her father Ngim Nhok (32 years old) moved with their kids to work in Thailand. When they came back in 2015, Ngim Nhok left the family. This brought them into a very difficult situation. They didn't own any land and had to live with their neighbors.

Sokheng's mother became jobless and had to look after four children.

In order to allow Sokheng to live in a surrounding, where she can grow up and learn safely, Green Umbrella decided to build a house for them (4m x 5m, 1,341 \$). Due to a generous donation by our friend Samantha O'Meara from Singapore, we were able to build it in a very short time. Besides this, Samantha also provided 200 \$ to help Bunly Ngoun setting up her own business. Starting from January, she is now going to sell homemade cakes in the local public school.





Project Staff

Project Officer Vanden An 3 full-time employed sewers from the local community

Budget received

15,936.18 \$

Main donors

Private donor Sales revenues

Beneficiaries

50 local women of Khmer Women Handicraft Association (KWHA)





ACTIVITIES

Our Social Enterprise Project at Green Umbrella was designed to employ local people in a supportive, skill-building environment and promote local products. Our sewing center employs three people full-time and is supporting KKS by making school uniforms and bags for students.



Our product range includes pencil cases, tea towels, bandanas, toy elephants, hearts and our unique monk doll – you may guess who was used as model for it!

We also use the network of our sewing center to sell products made by women in the Chum Preak Phen community under the Khmer Women's Handicraft Association. The women buy bamboo stalks grown on villagers' properties and work from home to make 100% natural bamboo straws and dragonflies. This helps them to gain new skills and earn an income from their very remote and isolated village.

Currently, we try to sell our products in a small shop in Phnom Penh and through our donors and partners in Cambodia and overseas. Besides this, we also provide the products in our sewing center to all day visitors and volunteers.

Although, we are continuously developing our products and promotion strategies, the project can't be considered sustainable. We are still trying to increase our sales revenues and are searching for experts with marketing background who can support us here.



Student Volunteering

In 2016, around 50 students and their parents from UWCSEA and Eaton International School visited Green Umbrella. The student groups were accommodated in our boarding house and participated during the day in lessons together with our KKS teachers.

The target of our volunteering program is to learn from each other. The students introduce international teaching methods like science experiments, while Green Umbrella is teaching them about social or environmental responsibility. In 2016 the volunteers together with our students built a storage, collected rubbish in the villages to make plastic brick for building our school garden and repainted the library.



Origin of our day visitors 2016 Cambodia 30 Singapore 23 Norway 19



Office/Administration Volunteering

In December Stefanie, an HR manager from Germany arrived to support the Green Umbrella Management Team for one month. Together, we organized a workshop about target setting and effective time management. She also developed the template for the annual report and supported the team in preparing the content. Besides this, she also visited some classes in KKS and GU's English school to teach the students about Germany and European Christmas traditions.

Partners and Donors





New donator found

In 2016, a new donator, the foundation of Clifford Chance - a global law company - was supporting the development of Karuna Kumar School. The budget was used to pay the operation costs of the school such as teachers' salaries, food and uniforms.





New pavilion for KKS

Besides our regular exchange program between teachers and students, grade 3 of UWCSEA East also supported KKS with fundraising events and donations. In 2016, the budget was spent to build a new pavilion which is now used for project work, art and music activities.



Asaṅga 🔾

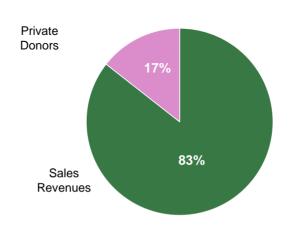
Health checking

In 2016, Asanga International Aid collaborated twice with Green Umbrella to check the health of children under five years in Putsor commune. In total 663 kids (out of this 338 girls) were checked by doctors, nurses, pharmacists and child psychologists for eyes, ears, heart, teeth, lungs, height and weight.

EDUCATION Private Donors Soccer UWCSEA Fast 29% 10% 19% 42% **Budget received** 74.511.71\$ **Budget spent** Clifford 69,954.84\$ Private Chance Donors KKS **Expenses** School staff costs KKS Infrastructure Student Support (Food etc.) Office staff costs School Maintenance Soccer School Material **School Operation Costs** Professional Development/Training Other Expenses **Overhead Costs** Office Operation Costs 0% 10% 20% 30%

SOCIAL ENTERPRISE

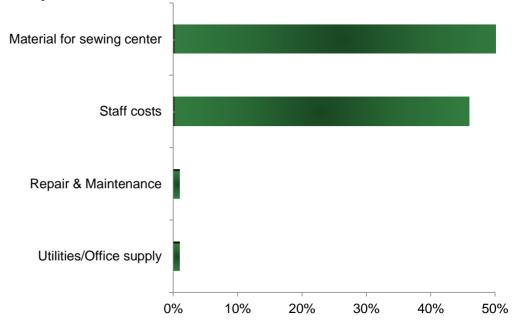
Income





Budget received 15,936.18 \$ Budget spent 15,802.03 \$

Expenses



Financials Outlook 2017



PLANNED ACTIVITIES FOR 2017

As we increased our number of KKS students by more than 20 in 2016 and we anticipate another increase in the next years, our building facilities have reached their limit. Already now, our grade 4 class has to share one room with our management team office. To enable our students to learn concentrated in a quiet surrounding, we are planning a new school building with enough class rooms for every class up to grade 6. At the same time, we also want to include a more modern and spacious toilet and shower room for them.

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There has been already developed a budget and design plan for the new school building. To reach this ambitious target, we already planned the first fundraising event. On March, the 8th there will be for the first time a fundraising event in Cambodia where we will organize a personality training for students.

